









our VISION

Realizing community dreams through philanthropy.

our MISSION

The Niagara Community Foundation is a charitable public foundation dedicated to improving the quality of life in Niagara through building endowment funds, providing grants and enabling philanthropic partnerships.

our GUIDING PRINCIPLES

Enable, collaborate and transform: Enable community improvement by providing funding and community knowledge. Bring organizations together to form transformative partnerships based on the respective strengths of each organization to focus on key community priorities.

Demonstrate philanthropic leadership: Demonstrate expertise and best practice in philanthropic leadership.

Put Niagara first: Communicate and support the Niagara story.

Build community leadership: Seek and develop individuals who will bring leadership to the community.

Be trustworthy and transparent: Engage in practices that are open, accessible, fair, objective, flexible, timely and built on a foundation of respect, trust, integrity, and honesty.

Ensure sound governance and management: Ensure that the Niagara Community Foundation governance and management is sound, relevant and realizes its full fiduciary responsibility.

a REMARKABLE year





Philanthropy is not a matter of the rich helping the non-rich; it's the community extending itself out to the community.

- Herman J. Blake

Last year was remarkable thanks to the support of our donors, volunteers and community leaders.

Through the generosity of many donors, we saw our endowment funds grow from \$5.3 million in 2006 to almost \$10 million last year. New funds were created with gifts of \$100 a month, which supports the notion of how easy it is to create a family legacy. We also saw a significant increase in gifts of securities used to create new funds.

We developed a new Strategic Initiatives Granting Program enabling us to partner with other funders in community wide projects. Our \$25,000 investment in Artsvest was leveraged with dollars from a variety of sources and will ultimately have a \$200,000 impact on arts and heritage organizations across the region.

In the 2006 Annual Report, we announced our focus for 2007 was to be one of reflection – taking time to identify plans and resources going forward for the next five years to ensure that our role in Niagara continues to have an impact..

With this in mind, the Board undertook a year-long strategic planning process. Community leaders from across Niagara were consulted and provided feedback into our future direction. We want to thank the more than 75 individuals who participated. What truly impressed us was the support in the community for our work and the assistance and ideas that were offered to help us advance our plans.

As a result of the consultations, these strategic priorities were approved:

- Increase the impact of our grants in the community
- Enhance our brand, awareness and role across Niagara
- Provide philanthropic leadership
- · Develop an understanding of issues facing the community
- Enhance our community leadership and partnership role to address issues facing the community
- Grow our organizational capacity

Thank you to our donors, volunteers and supporters for this remarkable year. Regards



Betty-Lou Souter President

Ly Palmen

Liz Palmieri

Executive Director

grants enable COMMUNITY dreams



Heart Niagara

As the recipient of a grant of \$3,850, Heart Niagara is one more step towards the goal of a community in which everyone is trained in bystander CPR and has the necessary skills to help in an emergency situation.

The grant was used to distribute 165 Family and Friends CPR Anytime kits consisting of a CPR mannequin, information booklet and instructional DVD. The packages were a convenient means to train the public in CPR at an event that took place in February. The intent was for those who received the kits and initial training at the event to be able to pass along the valuable information, subsequently training three friends or family members.

The result of this initiative was a total impact of 495 individuals being exposed to CPR training, and represented a new and innovative method of training designed to reach the largest market in the most effective way.

Community Living Fort Erie

With a grant of \$3,500 from the Niagara Community Foundation, equipment was purchased to create opportunities for participation in community activities and programs regardless of ability, for clients of Community Living Fort Erie.

The purchase of an aquatic wheelchair assists those who require mobility aids to participate in swim programs at the Fort Erie YMCA pool, ensuring that staff and program participants are not at risk of injury when utilizing the facilities. Two aquatic head floats support people with very high physical needs to participate in weekly swim and aquatic exercise programs, while an eight foot portable ramp permits clients access to community facilities that were not previously accessible.

Community Living Fort Erie estimates that these purchases will increase the number of individuals able to participate in YMCA programs by 30%, and increase the number of









Kevin Near and YMCA staff Amber

hours of programming received by individuals with complex needs from 38 hours per week to 46 hours per week.

Artsvest

The Niagara Community Foundation was invited to participate in a unique pilot program called Artsvest, designed to assist arts organizations to improve their financial capacity through the development of sustainable business partnerships. Administered by the Council for Business and the Arts (CBAC) with funding support from the Ministry of Culture and the Ontario Trillium Foundation, the program provides funds matched by dollars raised by local arts organizations who are provided with training on developing partnerships with local businesses.

Once organizations secure partners, these businesses commit new funds to the arts that effectively leverage the initial grant investment. As a matching program, the multiplier effect is significant – for example,

a \$25,000 grant will lead to at least \$200,000 in new and potentially sustainable funding for the arts.

The Niagara Community Foundation provided a grant of \$25,000 to the program, and CBAC distributed funds to 15 participating organizations including Chorus Niagara, Riverbrink, Theatre Beyond Words, The School of Restoration Arts at Willowbank, and Music on the Henley. The organizations were in turn successfully sponsored by businesses from many different sectors, including media, wineries, restaurants, and professional services.

YWCA

The YWCA Niagara Region provides programs and services that provide safe haven and improve the overall quality of life for women and their children. These include emergency shelter, transitional housing, and employment training. Its programs serve almost 700 women and over 250 children annually.







grants enable COMMUNITY dreams (cont.)



In the quiet hours when we are alone and there is nobody to tell us what fine fellows we are, we come sometimes upon a moment in which we wonder, not how much money we are earning, nor how famous we have become, but what good we are doing.

- A.A. Milne, author

The organization wanted to identify gaps in its services for women in the Niagara Region by examining housing and shelter needs for homeless or at risk women. A strategic planning process was undertaken that included focus groups, survey execution and consultations on potential partnerships with community agencies. The result was a comprehensive long-term strategic plan that was completed with the assistance of a \$7,000 grant from the Niagara Community Foundation.

The project will have a long-term impact for the women and children that the organization serves, allowing the YWCA to build capacity, connect with other resources, improve the quality of its services, and become more responsive to its clients' needs.

Opportunities Niagara

A price fixing lawsuit netted funds for a local charity when the Niagara Community Foundation distributed proceeds from a class action lawsuit settlement involving manufacturers of a durable, high-density rubber. Selected community foundations were allocated funds based on population to distribute in an equitable manner ensuring broad geographic representation, and to direct grants to charities that meet transportation needs in their communities.

The Foundation provided a grant of \$8,861 to Opportunities Niagara for its Job Bus program, which connects people living in communities underserviced by local transportation to communities in need of employees. This organization has played a key role in bringing multiple participants to the table – transit authorities, community agencies, local representatives and job seekers. With its collaboration with local municipalities and the political support of municipal leaders, it has become quite evident that this project is not only finding people appropriate long-term employment, but also paving the way for new transportation initiatives in Niagara.

GRANTS awarded in 2007

The Foundation
supports four
granting programs
- Community,
Environment,
Strategic Initiatives
and Summer Camp.
Grants are also given
from donor funds

The following is a list of organizations receiving a total of \$419,382 in grants in 2007.

GRANTS FROM DONOR DIRECTED FUNDS

Alzheimer Society \$1,160.00

Big Brothers Big Sisters of South Niagara \$356.00

Brock University \$1,000.00

Brock University \$290.00

Brock University \$2,859.57

Child Advocacy Centre Niagara \$2,000.00

Child Advocacy Centre Niagara \$2,300.00

Church of the Transfiguration \$2,481.00

CNIB - Ontario Divison - Niagara Branch \$1,160.00

Community Care - St. Catharines Thorold \$500.00

Conseil Scolaire de District Catholique \$300.00

Conservation Niagara Foundation \$634.00

Dog Guides of Canada \$1,160.00

Fort Erie Conservation Club \$628.00

Friends of Fort Erie's Creeks \$564.00

Greater Niagara Hospital Foundation \$2,500.00

Heart & Stroke Foundation - Niagara Region \$1,160.00

Heart Niagara Inc. \$1,000.00

Hospice Niagara \$1,987.00

Knox Presbyterian Church \$28,000.00

Lincoln County Humane Society \$1,160.00

Mayholme Foundation \$25,105.00

Mayholme Foundation \$61,817.00

McMaster University \$500.00

Ministry of Natural Resources - Land Care Niagara \$523.00

Multiple Sclerosis Society of Canada \$1,160.00

Niagara Action for Animals \$1,160.00

Niagara Artist's Company \$557.00

Niagara College \$500.00

Niagara College Foundation \$1,000.00

Niagara Falls Big Brothers/Big Sisters \$956.00

Niagara Falls Big Brothers/Big Sisters \$1,497.17

Niagara Falls Humane Society \$2,680.00

Niagara Falls Humane Society \$1,000.00

Niagara Foundation for Family & Children's Services \$1,777.00

Niagara Foundation for Family & Children's Services \$275.00

Niagara Foundation for Family & Children's Services \$2,500.00

Niagara Health System \$275.00

Niagara Historical Society \$500.00

Niagara Regional Sexual Assault Centre \$1,160.00

Niagara Regional Sexual Assault Centre \$648.00

Niagara Symphony Association \$500.00

Niagara West Community Hospice - McNally House \$615.00

Niagara West Community Hospice - McNally House \$15,028.10

Niagara-on-the-Lake Public Library \$1,652.00

Opportunities Niagara \$8,861.19

Osteoporosis Society of Canada \$1,160.00

Project S.H.A.R.E. \$1,000.00

St. Catharines Interchurch Out of the Cold \$2,500.00

GRANTS awarded in 2007



None are so poor that they have nothing to give; none are so rich that they have nothing to receive.

- Pope John Paul

Queens University \$500.00
The R.A.F.T. (St. Catharines Resource Service for Youth) \$275.00
Regional Niagara Upper Canada Lodge Auxiliary \$5,903.00
The Salvation Army \$500.00
The School of Restoration Arts Willowbank \$1,000.00
Shaw Festival Theatre Foundation Canada \$1,500.00
St. Catharines General Hospital Foundation \$240.56
St. Catharines General Hospital Foundation \$1,150.00
St. Catharines General Hospital Foundation \$1,295.00
Stamford United Church \$1,500.00
United Way of Niagara Falls and Greater Fort Erie \$1,500.00
United Way of St. Catharines & District \$500.00
Women's Place (St. Catharines & District) \$1,160.00
Women's Place of South Niagara \$2,500.00

GRANTS FROM COMMUNITY AND YOUTH PROGRAMS

Animal Assistance Society of Niagara Region \$2,500.00
Big Brothers Big Sisters St Catharines, Thorold and District \$3,600.00
Brain Injury Assoc. of Niagara \$3,000.00
Brock University \$2,000.00

Community Living - Fort Erie \$3,500.00 Community Living - Grimsby/Lincoln \$3,025.00 Folk Arts Council of St. Catharines \$2,500.00

YWCA of Niagara Region \$1,067.00

Heart Niagara Inc. \$3,850.00

Le Centre polyvalent des aines francophone \$2,800.00 Learning Disabilities of Niagara Region \$4,900.00

Literacy Council of Niagara West \$5,000.00 Niagara Child & Youth Services \$5,000.00

Niagara Falls Art Gallery \$7,300.00

Niagara International Chamber Music Festival \$3,330.00

Niagara West Community Hospice-McNally House \$4,300.00

Opportunities Niagara \$10,000.00 Port Colborne CARES \$2,000.00

The R.A.F.T. (St. Catharines Resource Service for Youth) \$2,225.00

Regional Niagara Upper Canada Lodge Auxiliary \$6,300.00

Regional Municipality of Niagara - Public Health \$4,665.00

St. John Ambulance Lincoln County Branch \$3,000.00

St. John Ambulance Welland/Port Colborne \$3,300.00

Start Me Up Niagara \$2,000.00

Thorold Community Activities Group \$4,000.00

Town of Fort Erie - Skateboard Park Committee \$6,000.00

Town of Lincoln - Old Town Boxing Club \$5,000.00

Women's Place of South Niagara \$3,500.00

GRANTS awarded in 2007

GRANTS FROM ENVIRONMENTAL GRANTS PROGRAM

Conservation Niagara Foundation \$5,000.00 Ducks Unlimited \$2,500.00 Niagara College Foundation \$2,500.00

OSPREY MEDIA NIAGARA PUBLISHING GROUP CHILDREN'S SUMMER CAMP FUND GRANTS

Autism Society of Ontario \$950.00 Boys & Girls Club of Niagara \$950.00 Carousel Players \$1,065.00 City of Welland \$1,750.00 Community Living - Fort Erie \$1,000.00 Community Living - Port Colborne-Wainfleet \$1,000.00 Community Living - St. Catharines \$1,000.00 Community Living - Welland Pelham \$1,000.00 Fort Erie Community YMCA \$1,150.00 Fort Erie Native Friendship Centre \$950.00 Great Big Children's Theatre \$185.00 Horse Alternative Therapeutic Services \$950.00 Jubilee Fellowship Christian Reformed Church \$500.00 Niagara Support Services \$1,000.00 Niagara Symphony Association \$650.00 Thorold Community Activities Group \$500.00 YMCA of Niagara \$3,400.00 YMCA of Niagara (with Family and Children's Services) \$2,000.00

STRATEGIC INITIATIVES GRANTS

Council for Business & the Arts in Canada (Artsvest) \$25,000.00 Information Niagara (SkilShare) \$8,000.00 Niagara College Foundation (Leadership Niagara) \$5,500.00

NIAGARA WEST COMMUNITY FUND GRANTS

Conservation Niagara Foundation \$2,500.00
Grimsby Historical Society \$1,650.00
Jordan Historical Museum \$1,650.00
Niagara West Community Hospice - McNally House \$4,500.00
Southwestern Ontario Youth for Christ \$1,500.00
Township of West Lincoln \$2,900.00
West Lincoln Historical Society \$1,650.00

ST. CATHARINES COMMUNITY FUND GRANTS

Big Brothers Big Sisters St. Catharines, \$950.00 Community Care - St. Catharines Thorold \$3,000.00 YMCA of Niagara \$12,000.00

WELLAND COMMUNITY FUND GRANTS

City of Welland - 150th Anniversary Committee \$1,000.00 Community Living - Welland Pelham \$1,500.00 Welland Public Library Board \$2,000.00

CELEBRATING

our generous donors



Bruce Caughill and Family

To insure the continuity of philanthropy, we must instill in children the values and attitudes that will enable them to see charity as a vital part of their lives!

- Mary Leonard

CAUGHILL FAMILY FUND

Bruce Caughill, Vice President of Legal and Administration, Niagara Casinos, and his wife Jennifer wanted to create a legacy vehicle "for our own children to understand, over time, the importance of giving back through their own periodic fund raising initiatives to contribute to a Family Fund." This commitment was apparent when his two daughters, Kate and Maddie, participated in signing the fund agreement with their father, and promptly added their own \$20 each into the fund.

To celebrate Family Day, the Caughills recently invited friends and their children to be part of a family organized bowling tournament. Seven families participated with all proceeds going to grow the Fund. What has started as a commitment within the Caughill family circle is sure to continue to expand, involving others in their community of Niagara-on-the-Lake in the spirit of giving.

MCNALLY HOUSE RECEIVES ENDOWMENT FUNDS

An endowment fund was recently opened by Niagara West resident Joseph Brunatti, with funds earmarked to support McNally House, the new hospice facility being built in Grimsby. The endowment serves as a memorial to Joe's late wife, Imelda (Mel) Brunatti, a well known and much liked figure in the local community. For the Brunattis and their extended family, the endowment will be a continuing family legacy providing funds in perpetuity.

In choosing McNally House as a fund recipient, Joe recognized the importance of hospice care. This stemmed from observing his daughter Bobbie Dyment complete the palliative care course in preparation for volunteer work there. They agree that McNally House is a much needed facility in the community. "There is a strong sense of pride and honour that comes from participating in and contributing to such a wonderful and heartfelt comfort, which will benefit young and old alike," said Bobbie Dyment.

This endowment represents part of the growing family of funds managed by the Niagara Community Foundation in the Niagara West area of our region.

GROOM FAMILY GIVES BACK TO WELLAND COMMUNITY

Mel Groom has been a board member of the Niagara Community foundation for six years. Her family recently set up a permanent endowment fund, earmarked as part of the



The Stabler Centre Hospice Niagara

Welland Fund, which puts trust in the expertise of the allocations committee to decide where the greatest need is each year. Mel's husband, Rich, was born and raised in Welland and she has lived there long enough to think of herself as a local.

Charity is an important part of the makeup of Mel's family. Her role model is her father, who believed that giving back to the community where you live was a duty and responsibility. "We in turn want to teach our children how important it is to give back what you can, when you can. This fund is part of our enduring family and the footprint we will all leave in years to come – the Niagara Community Foundation provides us and our children with a simple way to give back to our community forever," says Mel.

HOSPICE NIAGARA

Hospice Niagara provides compassionate care, comfort and support to individuals living with life threatening illnesses and their caregivers and families. It provides volunteers in the community, residential hospice care, a Day Hospice program as well as bereavement support for all age groups. This non-profit agency receives limited funds from the Ministry of Health and must therefore raise

considerable dollars from the community for its operations.

Despite its financial pressures, the organization did not want to miss the opportunity to set up a permanent endowment fund with the Niagara Community Foundation that would allow it to secure funds for the future. Executive Director Margaret Jarrell explains, "Several of our Board members are financial experts, working in the banking and investment industry. They recommended this as an important long term investment tool and form of security for our organization." Hospice Niagara will continue to reach out to the community on a regular basis to raise funds while simultaneously building their endowment fund.

VOLUNTEERS

are key to our success

Without a sense of caring, there can be no sense of community.

- Anthony D'Angelo



Peter Partridge

Peter has been the Chair of the St. Catharines Community Fund for the past two years after serving on its Board almost since its inception. He has found its focus on youth through the Investing in Youth Fund particularly rewarding, where young people in financial need are assisted to fully participate in the recreational, sports and cultural life of the city. This personal commitment extends to the Fund he and his wife Poppy have set up with proceeds to go towards children.

Dr. Andrew Panko

Dr. Panko, Managing Partner of Associated Brownfields Inc., is a Niagara-on-the-Lake resident and member of the Environmental Grants Committee. He has been involved with the Foundation since 2002, having a hand in evaluating the various proposals that are put forward every year for grants. He has most enjoyed the opportunity to discuss the merits of these proposals with the other volunteers on the Committee.

Catherine Mindorff

Catherine has been involved with the Niagara Community Foundation for four years, sitting on the Community Grants Committee and helping with the strategic planning process. A Fort Erie resident, Catherine took early retirement to become what she calls "a volunteer for a living". This social entrepreneur is clearly following her passion, which is developing community capacity, through her involvement with many organizations. Her continued contributions to the Foundation stem from what she sees as a perfect match between this personal passion and the organization's mandate, and the enjoyment she gets from working with other committed volunteers.

ENDOWMENT FUNDS

continue to grow

The foundation's endowment grew to \$9.8 million in 2007, a 92% increase over last year. The Foundation has a different face to each of our donors. We are finding that their gifts support a particular cause or fund or is given in honour or memory of an individual Our role is to work with donors to insure that their charitable intent is achieved through their gift. Thank you to those who chose to leave their legacy to the community through the Niagara Community Foundation.

There are many ways to make a gift to the foundation including cash, bequests, insurance policies, securities or property.

However, with increasing demands for support, it is important to take the time to determine how to make "the best gift", a gift that provides maximum benefit to the community that is within one's capacity to give.

In order to determine how to make "the best gift" consider these factors:

- Financial circumstances (i.e. financial resources and obligations)
- Personal circumstances
- Philanthropic objectives, such as:
 - Interest in a particular field of interest (i.e. arts, education, children and youth, seniors, the environment);
 - Provision of immediate or ongoing support;
 - Assurance of wise investment of your gift (regarding both investments and grants).

We strongly advise that you speak with your lawyer, accountant or estate planner to determine the best way to make a gift that maximizes your tax and estate goals. We also suggest that you speak to your family should you decide to leave a bequest.

The foundation provides a variety of endowment fund options for donors to consider. Funds can be created during your lifetime or through your estate. Donations to create named funds can be gifted over a ten-year period.

As you imagine the possibilities for leaving your legacy, read through the options available to our donors. The foundation staff would be pleased to meet with you to help explore how best to fulfill your charitable intentions.

NIAGARA FUND

A donation to the Niagara Fund gives the foundation the greatest flexibility. The earnings on this fund enable our board of directors to respond to current community needs through the provision of grants to charities throughout Niagara. Donors interested in supporting future community needs are able to make a contribution of any size to the Niagara Fund. Donors can establish a named fund within our Niagara Fund with a \$5,000 gift.

- Alice Downie-Bacon Community Fund
- Andrea and Marv Kriluck Fund
- Branscombe Family Fund
- Casino Niagara Cares Fund
- * Caughill Family Fund
- · Crawford, Smith & Swallow Fund
- Elvi Vicary Fund
- George & Doris Shepherd Family Fund
- John and Jan Potts Fund

^{*}Funds with an * were opened in 2007

ENDOWMENT FUNDS

continue to grow (cont.)

Donors are optimists.

They are the ones who have faith in the future.

They are ones who can see what can be

Mathew Teitelbaum, former
 Director Art Gallery of Ontario

- Jack and Nora Walker Fund
- Niagara Credit Union Fund
- Niagara Fund
- · Waters and Meredith Fund

DONOR DESIGNATED FUND

This type of fund gives donors the opportunity to specify, at the time the fund is established, which particular charities they would like to support in perpetuity. The minimum donation to open a designated fund is \$10,000 per beneficiary.

- Alice Downie-Bacon Designated Fund
- Anonymous Donor 2 Fund
- * Art & Val Fleming Fund
- Audrey Shimizu Memorial Fund
- Big Brothers Big Sisters Endowment Fund
- Church of the Transfiguration Education Fund
- * Colleen Kiers Memorial Fund
- Joan E. Marlow Memorial Fund
- * Joan E. Marlow Salvation Army Fund
- John-Micheal Martin Memorial Fund
- * Lincoln County Fair Fund
- Morabito Family Fund
- NCF Operational Endowment Fund

- Schizophrenia Research Fund
- Stephen Souter Memorial Fund
- * Wills Family Foundation
- Young Children Priority First Kiwanis Fund

DONOR ADVISED FUND

This fund enables donors to have ongoing participation in the selection of charities that will benefit from their gift. The minimum donation to open a donor advised fund is \$25,000.

- * Cornelius & Helen Vanden Top Charity Fund
- Donald & Barbara Fraser Fund
- * George Darte Funeral Chapel Fund
- Ida & Bob Gale Sr. Community Fund
- Grape & Wine Industry Education Research Fund
- * Jordan Engineering Shared Blessings Fund
- Marchand Kruczynski Family Fund
- Mark Graham Memorial Fund
- Morgan Funeral Home Community Fund
- * N & M Walker Foundation
- Niagara Engineering Week Scholarship Fund
- Niagara Road Supervisors Assoc. Fund
- Partridge Gilliam Family Fund









- Stewart Family Endowment Fund
- Sullivan Mahoney Endowment Fund

FIELD OF INTEREST FUNDS

These funds work much like our Niagara Fund, except that donors identify an area of interest they would like to target with their support.

The minimum donation to open a field of interest fund is \$25,000. However, once established, other donors with similar interests are able to make a contribution of any size to these funds.

- Anna Angelone Endowment Fund (supports projects for homeless youth)
- Arts & Heritage Community Development Fund for the Old Town of Niagara on the Lake and the Village of Queenston
 - *Arthur Dalfen Fund
 - Valentina McLeod Fund
- *Cultural Endowment Fund for Niagara
- Niagara Children's Chorus Fund (for youth choral projects)
- Ontario Endowment For Children and Youth in Recreation

- Sunday in the Parks (supports projects for the advancement of women and girls)
- Environmental Legacy Fund for Niagara
 - Enbridge Awaire Fund
 - Environment Endowment Fund
 - Fengate Realty Group Env. Fund
 - Harry Deline Fund
 - McMullan Family Fund
 - Nelson Aggregate Environmental Fund
 - Niagara CAER Group Fund
 - R. V. Anderson Assoc. Fund
 - Roll Surface Technologies Inc. Fund
 - RWDI Air Inc. Fund
 - Samual L. Rudolph Memorial Fund
 - Urban & Environmental Mgmt Fund
 - W. S. Tyler Environment Fund
 - Walker Industries Earth 1st Fund
 - Walter & Sons Excavating Environment Fund

CHARITABLE ENDOWMENT FUNDS

These funds are created and administered by the foundation on behalf of registered charities. This allows the organization freedom from investment responsibility and gives donors

*Funds with an * were opened in 2007







ENDOWMENT FUNDS

continue to grow (cont.)

One can pay back the loan of gold, but one dies forever in debt to those who are kind.

- Malayan Proverb

the confidence of knowing that a permanent foundation is in place to professionally administer the charity's endowment. Once established, the charity can encourage its donors to contribute to its endowment fund. A donation of \$10,000 opens this fund.

- *Community Care St. Catharines Thorold Fund
- *Community Living St. Catharines Endowment Fund
- · Conservation Niagara Fund
- Fort Erie Conservation Club Fund
- Friends of Fort Erie's Creeks Fund
- * Hospice Niagara Fund
- Joan Marlow YWCA Endowment Fund
- Land Care Niagara Fund
- Mayholme Foundation Fund
- Niagara Falls Big Brothers Big Sisters Scholarship Fund
- Niagara Falls Humane Society Shelter Enhancement Fund
- Niagara Survivor Services Fund (CARSA)
- Niagara on the Lake Library Michael Dietsch Fund
- Upper Canada Lodge Aux.- Constable Family Fund

LOCAL COMMUNITY FUNDS OR AFFILIATES

These funds support the work of charities operating within a particular Niagara

municipality and operate much like our Niagara Fund identified earlier. The minimum donation to open this type of fund is \$25,000 and once opened, named funds can be created with gifts of \$5,000.

Niagara Falls Community Fund

- Embassy Suites Hotel Fallsview Fund
- Hay Family Fund
- Hilton Niagara Falls Fallsview Fund
- Niagara Falls Marriott Hotels Fund

Niagara West Community Fund

- * Brunatti-Dyment Fund
- Environmental Legacy Fund for Niagara West
- Mathew Zimmerman Memorial Fund

Port Colborne Community Fund

• *Gary Talosi Thanks Port Colborne Fund

St. Catharines Community Fund

- Caplan Family Anniversary Legacy Fund
- Durward Jones Barkwell Fund
- Investing in St. Catharines Youth Fund
- Whyte Family Endowment Fund

Welland Community Fund

- *Angie & Gary Talosi Family Fund
- *Groom Jensen Family Fund
- *Kiers Family Fund
- *Peter & Andrew Papp Family Fund
- Raymond and June Harper Fund

*Funds with an * were opened in 2007

2007 Donors

Thank you to the following donors for their gifts to the foundation or to a fund created in honour or memory of a loved one. Every effort has been made to ensure accuracy in the list. However. if your name has been omitted. misspelled or incorrectly placed, please accept our apology and let us know.

A & T Roberto Inc. Birchwood Estate Wines Martha Abra Chris Bittle Chuck Blair Alyssa Adams Douglas and Hazel Blew Joe Aghop Agriculture and Agri-Food Canada BMO Harris Private Banking Alderson and Company Chris Bodnar Communications and Design Inc. Michael Bonomi Algoma Central Corporation Katharine Book All Stick Label Sandro Borghesi Michael and Karla Allen Immacolata Borrillo Allen's John and Wendy Bosela Americana Conference Resort Daniel Boudin and Spa Sam Bowie Daniel Buim and Jodi Ballett Wendy Bowle-Evans Andrew Peller Limited Josie Bradford Andrew Peller Ltd. Jim Bradley Philip and Margaret Andrewes Meghan Brady Angels Gate Winery Ann-Louise Branscombe Anthony Annunziata Angie Anzovino **Brock University** Rakan Aown Brock University - CCOVI Tim Arnold Mark Brohman David Augustyn Joseph Brunatti Rosemary Austin Joseph Brunatti Melanie Austin Cadenza Wines Inc. Automation Devices (Canada) Yvonne Caldaroni Limited Roger Bain Canadian Niagara Hotels Chervl Baldin Frances and Bruce Ballett **BBBlooms** Bernice Caplan Ioel and Elaine Beane Paul and Karen Caplan Arlene and William Beattie Shirley Caplan Dave & Margaret Beaupre Stella Beccario Sam Cardamone Tim Belanger Elena Carlomusto Peter and Joan Benjamin Helene and Pino Carriero Bob Bentley John and Bev Carter David Bergen and Teresa Carver Ms. Deborah Kehler Casa Mia Restaurant John Bergsma Caters Hardy Design Studio Best Western Cairn Croft Cattail Creek Estate Winery Best Western Fireside Hotel Cave Spring Cellars Big Brothers Big Sisters of South Niagara Helen Chalcraft Big Brothers Big Sisters Charter Building Company St. Catharines, Thorold CHC Ontario Supplies Ltd. and District Rich and Nancy Chehowski

Big Brothers/Sisters - Grimsby

Lincoln, West Lincoln

Church of the Transfiguration Education Fund Roselyn Cieszkowski Rocco & Maria Cirocco City of St. Catharines City of Welland Agnes Clark Shannan Clarkson Iane Clarkson Michael Clifford Doug & Lynn Clifford Colio Estate Wines Inc. Karlene Collier Mike Collins Cooper Wealth Management Ray Cornell Tony Corso Alfredo Costabile Fred Costabile Branscombe Family Foundation Norah Cowburn Crawford, Smith and Swallow Creekside Estate Winery Jim Cringan Carmela Cristiano Barry Cromarty Martha Cruikshank Canadian Gaming Association Rob Culliton John P. Cunningham Canadian Tire Financial Services Ltd. Dorina Cupiraggi Melissa and Robert Capitano Leila Cushman Custom Quality Bottling Duarte Da Silva Lynn Daley Frederick and Marion Caplan Arthur Dalfen Jesse Dallal DanNel Coach Lines Ltd. Tom Davey Jim Davey Cort Day Days Inn - North of the Falls Days Inn & Suites by the Falls Hotel Sergio De Prophetis Pauline Deguire

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MEMORIAL AND TRIBUTE GIFTS

This year we received donations in memory or in honour of: Beverley Ballet, Arlene Caplan Beattie, William F. Beattie, Ella Rose Caplan, Karen Caplan, Ruth Caplan, Shirley Caplan, the DeBellonia Family (Jim, Jackie, Tish, Matt and Silvana), Elizabeth Enskat, Carmen Fiello, Elizabeth Fisher, Donald & Barbara Fraser, Janet Fraser, Ian Fraser & Janine Schweitzer, Francesca Garofalo, Ella W. Grace, Jack Green, Arianna Shoshana Hunter, Betty Jackson, Paul Kent Sr., Norman Macdonald, Mair (Leigh) Mackey, Cynthia Sue Marchand, John-Micheal Martin, Maria Menechella, the Victor Menechella Family, Mel Newman, Phillip & Alexander Orvitz, Ray Palleschi, Nicholas Prestia, Tim Rigby, Betty-Lou Souter, Stephen Souter, Carolyn Fulton Waite, Jennifer Walker, Emmaleigh Caplan-Walsh

DEFERRED GIFTS

Including the Foundation in one's estate plan donors can make a real difference in our community's future. We would like to thank the following people who have named the Niagara Community Foundation in their will, donated a life insurance policy or will be donating the proceeds from their RRSPs: anonymous donor, Norm Bradshaw, Elizabeth Connor-Elliott, Sandra Durward, F. William Ford, Brad Hutchings, Anne Kemp, June Munro, George Shepherd, Marc & Deb Slade, Chuck & Judy Smith, Liz Palmieri, Jessie Thompson and Carl & Eileen Urben.

summarized FINANCIAL INFORMATION



For Years Ended December 31, 2007 and 2006

BALANCE SHEET

Assets	2007	2006
Cash	155,291	523,971
Accounts receivable	116,637	8,129
Prepaid expenses	12,324	12,826
Investments	9,801,184	4,828,397
Fixed assets	4,789	4,557
TOTAL ASSETS	10,090,225	5,377,880
Liabilities and Fund Balances		
Liabilities		
Accounts payable and accrued liabilities	28,042	26,106
Grants payable	113,282	132,013
Deferred revenue	41,678	50,419
Total Liabilities	183,002	208,538
Fund Balances		
Operating fund	106,941	89,459
Endowment fund	9,800,282	5,079,883
Total Fund Balances	9,907,223	5,169,342
TOTAL LIABILITIES AND FUND BALANCES	10,090,225	5,377,880

Every institution exists only in the mind. Each is a manifestation of a very old, very basic idea - the idea of community. They can be no more or less than the sum of the beliefs of the people drawn to them; of their character, judgments, acts, and efforts.

- Dee Hock, founder of VISA

The summarized financial information presented here was extracted from the audited financial statements of the Niagara Community Foundation. The firm of Crawford, Smith and Swallow Chartered Accountants LLP performed the audit and issued an auditors' report on the financial statements. Complete audited financial statements, with accompanying notes, are available from the Foundation on the foundation's website.

Notes to the Financial Statements

Organization - Niagara Community Foundation was incorporated without share capital in April, 2000 as a non-profit corporation under the laws of Canada. The Foundation is a public foundation registered under the Income Tax Act (Canada) and, as such, is exempt from income taxes and able to issue donation receipts for income tax purposes. Niagara Community Foundation services the Niagara Peninsula by building permanently endowed charitable funds for the changing needs and opportunities in the community.

STATEMENT OF REVENUE, EXPENSES AND FUND BALANCES

Revenue	Operating Fund	Endowment Fund	2007	2006
Donations	20,267	4,898,348	4,918,615	1,446,604
Restricted donations		287,376	287,376	253,414
Investment income	64,691	23,049	87,740	344,728
Special events and sundry	266,612		266,612	64,513
Trillium grant	2,945		2,945	7,760
Other grants	3,523		3,523	9,392
TOTAL REVENUE	358,038	5,208,773	5,566,811	2,126,411
Expenses				
Advertising and promotion	6,498		6,498	11,374
Depreciation	1,455		1,455	1,362
Grants		419,382	419,382	484,462
Investment counsel fees		60,009	60,009	47,381
Office and administration	49,542	8,983	58,525	47,944
Salaries and benefits	107,483		107,483	91,754
Special events and projects	175,578		175,578	5,773
TOTAL EXPENSES	340,556	488,374	828,930	690,050
Excess of Revenue over Expenses for the Ye	ear 17,482	4,720,399	4,737,881	1,436,361
Fund Balance, Beginning of Year	89,459	5,079,883	5,169,342	3,732,981
FUND BALANCE, END OF YEAR	106,941	9,800,282	9,907,223	5,169,342

Significant Accounting Policies The financial statements have, in management's opinion, been

The financial statements have, in management's opinion, been properly prepared within reasonable limits of materiality and within the framework of the accounting policies summarized below:

Fund Accounting — The operating fund reports resources available for the foundation's general operating activities including fixed assets. The endowment fund reports resources that are required to be maintained by the foundation on a permanent basis.

Investments — Investments are classified as held for trading and reported at fair market value.

THANK YOU!



Do what you can, with what you have, where you are

- Theodore Roosevelt

The contribution of time and talents of our volunteers, donors and staff is the 'intangible wealth' of the Foundation.

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