

We link your legacy to your community... forever.

## 2006 ANNUAL REPORT



# our VISION

A healthy Niagara that promotes philanthropy

# our MISSION

To realize this vision, the Niagara Community Foundation:

- builds endowments focusing on Niagara's community needs
- grants monies with integrity, sensitivity and creativity
- collaborates with the community and individuals to meet the philanthropic goals of the donors and the needs of the community
- facilitates individual gifts that will have a long term benefit for the community

# guiding PRINCIPLES

We seek recognized leaders who through their skills bring leadership to the community. We nurture and build on our community's strengths and assets. We engage in practices that are open and accessible, fair and objective, flexible and timely. We form, encourage and support collaborations and partnerships. We evaluate our activities to improve our skills and knowledge and we will share key findings with others. Because our core activities are interdependent, we commit to balance our human and financial resources among them. These guiding principles are essential to our role as credible and reputable stewards of community resources.

# a time FOR REFLECTION



There comes a time in every organization's life cycle for reflection on its impact and place in the community. The foundation started its process of reflection in 2006.

We experienced remarkable growth last year, with a significant increase in our endowment funds. We saw our impact grow across Niagara through our various granting programs. This Annual Report highlights our achievements in these two areas.

We have a solid network of volunteers who help us achieve our vision. We have many donors and supporters. We continue to provide support and resources of the highest calibre to community groups. And our reputation and credibility are strong.

So with all this success, why pause to reflect?

To put it simply, to make sure that we continue to help good people do great things in Niagara. To ensure this, it is critical that we have the resources in place.

The Steering Committee that created the foundation in 2000 provided adequate resources for our first five years. The focus now is to ensure that the next five years are equally resourced and that our role in the future of Niagara is firmly established.

Thank you to all our volunteers, donors and supporters for making 2006 our most successful year yet.

Regards

A handwritten signature in black ink, appearing to read "Betty-Lou Souter".

Betty-Lou Souter  
*President*

A handwritten signature in black ink, appearing to read "Liz Palmieri".

Liz Palmieri  
*Executive Director*

Philanthropy is not  
a matter of the rich  
helping the non-rich;  
it's the community  
extending itself out  
to the community.

— Herman J. Blake

# great grants RESTORE WETLANDS promote culture



Many of us take for granted our ability to use the telephone. If we can't quite hear when we're on the line, we ask the person on the other end to speak up a bit or we turn up the volume. However, for many in our community these two solutions don't work.

With its \$1,196 grant from the foundation, Information Niagara purchased a TTY machine. A TTY, or teletypewriter for the deaf, is a device that lets people who are deaf, deafened or hard of hearing use the telephone to communicate, by allowing them to type messages back and forth to one another instead of talking and listening. One of the agency's standards relates to providing barrier free access to service for individuals and groups who have special needs. The use of the TTY machine is the acceptable method of providing this service.

Information Niagara provides information, referral and interpreting services to the people and communities of Niagara through the assessment, collection, maintenance and dissemination of human services information.

This agency annually processes up to 29,000 requests for information and referral. Its newest service is 211, which operates 24/7 helping people find solutions to problems by providing information or by referring them to the appropriate services in the community.

This grant, from the foundation's Community Grants Program, is a wonderful example of the impact that a small investment can have on a group of individuals and on an agency's capacity to deliver services. To learn more about Information Niagara, visit [www.211niagara.com](http://www.211niagara.com) or call 905-682-6611. A complete list of all grant recipients starts on page 6.

## Wetland Restoration

The Welland River watershed is the largest and most stressed waterway within the jurisdiction of the Niagara Peninsula Conservation Authority. A Welland River Watershed Strategy was developed with one priority being the need to increase and re-establish habitat density and diversity within the watershed. Wetlands are critically important in terms of water quality





and habitat restoration. They filter pollutants, reduce erosion and flooding and provide shade and food for fish and other aquatic species.

The E. C. Brown Wetland Restoration site was identified as a high priority area for restoration. Its \$2,500 grant from the foundation will be used towards the restoration costs, which are estimated to be about \$160,000. Other funding agencies are providing the additional resources to complete this project, along with the 'sweat equity' of the volunteers of the Welland River Keepers, Niagara Restoration Council and local schools.

This project will provide an excellent wetland restoration demonstration site. Different restoration and ecology principles will be showcased illustrating techniques for restoring and re-establishing wetland, riparian buffers, and naturalized areas. The linkage to the existing conservation area makes it an ideal location to broaden the recreational potential of the park and its day use activities. An interpretive boardwalk will be incorporated into plans for the site, with a series of signs explaining the different eco-zones.

This grant was awarded from the foundation's Environmental Grants Program. Further information about the program's grant criteria can be found on the foundation's website.

### Summer Music Camp Family

Summer camp is a wonderful opportunity for children to learn new skills, meet new friends and have a lot of fun. In 2006, the foundation in partnership with many donors and the Osprey Media Niagara Publishing Group, provided \$18,100 in grants to send more than 225 children to camps across Niagara.

The Niagara Symphony Summer Music Camp was one of the beneficiaries. Its grant helped three children attend camp. Two of the children are sisters who are being raised along with two other siblings by their grandmother, who walked the girls to Ridley College every day from their home near a local factory. Both girls enrolled in beginner violin. The eldest was immediately absorbed by the instrument and is now enrolled in the school violin program with hopes to become a violinist.



# great grants RESTORE WETLANDS promote culture (cont.)



Her sister was not particularly enthralled with violin, but she did what she was asked and each day showed the camp's educational co-ordinator what she had learned. They then would tour the camp classes and discuss camp, music and life in general. On their walkabouts it was discovered that her true interest was percussion. This interest was cemented when she heard PK Hummingbird Steel Drum Band at a morning recital. This particular drum band encourages young people and trains them for free. So now the reluctant violinist is playing steel drums year round and having a great time. Incidentally, she made her sister go with her to drum band so now both girls have experience on two instruments.

These experiences would not have been possible without the support of the Osprey Media Niagara Publishing Group Summer Camp Fund. Since its launch in 2002, almost 700 children from across Niagara have been helped to attend camp.

## Bike Program For Youth

Kids and bikes go hand-in-hand like peanut butter and jam. Cycling is a great way to get around and one can go to places much faster than using one's own two feet.

Community Living Port Colborne –Wainfleet received a \$4,000 grant to assist with the costs for a new youth recycling and bicycle program. The goal of the program is to give youth at risk new skills and do something positive for the community. Community Living also believed that building or rebuilding bikes builds confidence. There was no charge for the program and once the young person successfully completed the program, they earned a rebuilt bike for themselves. This was a wonderful bonus, as some participants were from single parent families facing financial challenges.

Most of the young people who participated attended a special education program through one of the local school boards. And at times the program goals were altered when a lesson on fixing a flat tire turned into a lesson on how to speak appropriately to an employer.

This grant was one of nine grants ranging from \$1,000 to \$7,000 awarded from our Youth Grants Program, the funding for which is provided to the Niagara Community Foundation by the Branscombe Family Foundation.

# GRANTS awarded in 2006



Kindness is the  
language which the  
deaf can hear and  
the blind can see

— Mark Twain

## GRANTS FROM DONOR DIRECTED FUNDS

Alzheimers Society	\$	1,150
Big Brothers Big Sisters of Fort Erie	\$	2,000
Brock University	\$	102
Brock University	\$	5,000
Brock University	\$	46,000
Brock University	\$	3,437
Child Advocacy Centre Niagara	\$	5,000
Child Advocacy Centre Niagara	\$	1,700
Church of the Transfiguration	\$	1,985
CNIB - Ontario Divison - Niagara Branch	\$	1,150
Community Care - West Niagara	\$	2,000
Conservation Niagara Foundation	\$	155
District School Board of Niagara	\$	190
Dog Guides of Canada	\$	1,150
Early Childhood Community Development Centre	\$	1,445
Fort Erie Conservation Club	\$	205
Fort Erie Multicultural Centre	\$	3,000
Friends of Fort Erie's Creeks	\$	11,735
Greater Niagara Hospital Foundation	\$	2,500
Hamilton Health Sciences Foundation	\$	7,500
Heart & Stroke Foundation - Niagara Region	\$	1,150
Heart Niagara	\$	1,000
Hope Centre	\$	2,000
Information Niagara	\$	8,000
Knox Presbyterian Church	\$	50,000
Lincoln County Humane Society	\$	1,150
Mayholme Foundation	\$	18,025
Minister of Finance - LandCare Niagara	\$	12,500
Multiple Sclerosis Society of Canada	\$	1,150
Niagara Action for Animals	\$	1,150
Niagara Artists Company	\$	455
Niagara Catholic District School Board	\$	190
Niagara Children's Water Festival	\$	1,500
Niagara College Foundation	\$	5,000
Niagara College Foundation	\$	5,000
Niagara College Foundation	\$	500
Niagara Falls Big Brothers Big Sisters	\$	855
Niagara Falls Humane Society	\$	1,000
Niagara Falls Humane Society	\$	2,615
Niagara Foundation for Family & Childrens Services	\$	1,800
Niagara Foundation for Family & Childrens Services	\$	2,500
Niagara Historical Society	\$	500
Niagara Life Centre (for Hannah House)	\$	2,500
Niagara Region Sexual Assault Centre	\$	630
Niagara Region Sexual Assault Centre	\$	1,150
Osteoporosis Society of Canada	\$	1,150
Playwrights' Workshop Montreal Inc.	\$	870

# GRANTS awarded in 2006

The Foundation supports three granting programs – Environment, Summer Camp and Community. Grants are also given from our donor funds.

The following is a list of organizations receiving a total of \$484,462 in grants in 2006.

Port C.A.R.E.S.	\$	2,000
Project S.H.A.R.E.	\$	1,000
Project S.H.A.R.E.	\$	2,000
Region of Niagara - Greater Niagara Circle Route	\$	18,427
Ridley College	\$	1,000
Shaw Festival Theatre Foundation	\$	1,500
St. Catharines General Hospital Foundation	\$	1,142
Stamford United Church	\$	1,000
The Salvation Army	\$	500
The School of Restoration Arts Willowbank	\$	1,000
United Way of Niagara Falls	\$	1,500
Women's Place (St. Catharines & District)	\$	1,150
Women's Place of South Niagara	\$	2,500
YWCA of St. Catharines	\$	955
<b>GRANTS FROM COMMUNITY AND YOUTH PROGRAMS</b>		
ARID Group Homes	\$	1,995
Autism Ontario - Niagara Region Chapter	\$	3,500
Bethlehem Not-for-Profit Housing Projects of Niagara	\$	4,400
Big Brothers Big Sisters Agencies of Niagara	\$	2,000
Big Brothers Big Sisters - Grimsby, Lincoln, West Lincoln	\$	950
Carousel Players	\$	3,300
Child Advocacy Centre Niagara	\$	7,500
City of St. Catharines - Art of Peace Festival	\$	3,385
City of Thorold - Welland Canals Parkway Task Force	\$	5,000
Community Living Port Colborne - Wainfleet	\$	4,000
Conservation Niagara Foundation	\$	2,950
Early Childhood Community Development Centre	\$	6,555
Epilepsy Niagara	\$	5,750
Fort Erie Community YMCA	\$	1,000
Foundation of Resources for Teens (The FORT)	\$	2,000
Grimsby Conservation Club	\$	2,823
Grimsby Public Art Gallery	\$	3,150
Habitat for Humanity Niagara	\$	3,750
Information Niagara	\$	1,196
Niagara Action for Animals	\$	1,586
Niagara Artists Company	\$	2,700
Niagara Child and Youth Services	\$	1,500
Niagara College Foundation	\$	4,147
Niagara Historical Society and Museum	\$	1,636
Niagara Region Children's Safety Village	\$	7,000
Schizophrenia Society of Ontario - Hamilton/Niagara Chapter	\$	2,200
Town of Lincoln - Friends of Charles Daley Park	\$	5,000
YMCA of Niagara	\$	3,000
YWCA Niagara Region	\$	7,000



# GRANTS awarded in 2006

## GRANTS FROM ENVIRONMENTAL GRANTS PROGRAM

Children's Discovery Centre of Niagara	\$	5,500
Conservation Niagara Foundation	\$	2,500
Niagara College Foundation	\$	2,000

## OSPREY MEDIA NIAGARA PUBLISHING GROUP

### CHILDREN'S SUMMER CAMP FUND GRANTS

Autism Society Ontario - Niagara Region Chapter	\$	1,010
Boys and Girls Club of Niagara	\$	950
City of Welland - Recreation Department	\$	1,600
Community Living Fort Erie	\$	300
Community Living St Catharines	\$	300
Community Living Port Colborne - Wainfleet	\$	1,000
Community Living Welland Pelham	\$	1,000
Fort Erie Community YMCA	\$	200
Great Big Children's Theatre	\$	180
Learning Disabilities Association of Niagara Region	\$	1,100
Niagara Child and Youth Services	\$	800
Niagara Support Services	\$	300
Niagara Symphony Association	\$	600
Red Roof Retreat	\$	1,100
Thorold Community Activities Group	\$	500
Women's Resource Centre	\$	1,160
YMCA of Niagara (with Family and Childrens Services)	\$	2,000
YMCA of Niagara	\$	3,000
YWCA Niagara Region	\$	1,000

### NIAGARA FALLS COMMUNITY FUND GRANTS

Greater Niagara General Hospital Foundation	\$	12,451
Hospice Niagara	\$	12,451
Niagara Life Centre (for Hannah House)	\$	12,451
Project S.H.A.R.E.	\$	12,451
Women's Place of South Niagara	\$	12,451

### NIAGARA WEST COMMUNITY FUND GRANTS

Community Care - West Niagara	\$	1,500
Grimsby Historical Society	\$	1,800
Jordan Historical Museum	\$	1,800
Lincoln Community Against Violence	\$	1,500
Township of West Lincoln - Fire Department	\$	2,300
Township of West Lincoln - Caistorville Library	\$	1,500
West Lincoln Community Care	\$	700
West Lincoln Historical Society	\$	1,800

### ST. CATHARINES COMMUNITY FUND GRANTS

Community Care, St. Catharines & Thorold	\$	6,000
YMCA of Niagara	\$	13,000

### WELLAND COMMUNITY FUND GRANTS

Rose City Seniors Centre Foundation	\$	1,959
Community Living Welland Pelham	\$	3,000

# CELEBRATING our generous donors



If you think you're too small to have an impact, try going to sleep with a mosquito.

— Anita Roddick

## CREATING MULTIPLE LEGACIES

Andrea Kriluck is one of the first officers of the foundation, signing the articles of incorporation in 1999. Since that time she has served as our Treasurer, President and at the annual general meeting in 2006 became our Past-President.

At that AGM, Andrea announced a gift from her and husband Marv Kriluck to create the Andrea & Marv Kriluck Fund. This fund is one of the group of funds within our Niagara Fund, an unrestricted pool of capital, the earnings from which will support projects across the region long into the future.

“I have been a part of the foundation since the first community meeting held in March 1999,” said Andrea, “and since that time have come to realize that the gifts to the Niagara Fund will give the foundation the greatest flexibility. Who knows what will be the needs of the community 20, 30 or even 100 years from now? Both Marv and I are confident that our gift will be used wisely by future boards for the betterment of the community.”

Later in 2006, Andrea created a second fund at the foundation, the Schizophrenia Research Fund. The proceeds from this fund will support research into the cause, treatment

and cure of schizophrenia undertaken by the Canadian Psychiatric Research Foundation. Andrea wanted to create this fund to provide lasting support for schizophrenia research. This is an open fund, meaning that others who also support its purpose can add their donations to the fund. Andrea is now meeting with the staff of the Canadian Psychiatric Research Foundation to develop and implement plans to promote the fund nationally.

## SLEEP CHEAP CHARITIES REAP



During the past three years, the hotels in Niagara Falls offered 4,000 rooms during the last week in November at incredibly low prices – anywhere from \$25 to \$45 per night.

This promotion, called Sleep Cheap, raised \$125,000 in 2006 for local charities. Half of the proceeds were gifted to the foundation to create the Niagara Falls Community Fund.

Three of the hotels allocated their share of the proceeds to the foundation to create named funds: the Embassy Suites Hotel – Niagara Falls Fallsview Fund, the Hilton Niagara Falls Fallsview Fund and the Niagara Falls Marriott



Hotels Fund. These three funds are now part of the family of funds within the Niagara Falls Community Fund, which supports programs and services in Niagara Falls.

Since the Sleep Cheap event two of these new funds have seen additional activity. Embassy Suites held a wonderful Christmas party for family, friends, employees and associates and, in lieu of gifts, asked that donations be made to the fund. And somebody at the Marriott, but we won't say who, turned 40 early in 2007 and asked that donations be made to their fund.

What a great beginning to creating this legacy for Niagara Falls. Thanks to Alderman Jim Diodati for his leadership in organizing the event and to Mayor Ted Salci and CAO John MacDonald for their encouragement to have the fund launched in 2006. And thank you to the owners of Embassy Suites and the Marriott Hotels for their additional support.

## TRADE ASSOCIATION CREATES ENVIRONMENTAL FUND

Donations to the foundation come from many sources – individuals, companies, foundations, schools, special events and employee associations. In 2006, we received a gift from a provincial trade association. This is not the first time we have received such a gift.

In 2003, the Professional Engineers Association of Ontario, Niagara Chapter created the Niagara Engineering Week Scholarship Fund. And in 2002, the Niagara Road Supervisors Association created a fund.

During the summer of 2006, foundation board member Eric Gilbert encouraged his trade association, the Ontario Tire Dealers Association, to have its annual golf tournament in Niagara. This tournament was always a charity event, with the local host providing guidance in selecting the beneficiary.

As the host, Eric took a leadership role in working with the association board members to use half of the proceeds to create the Environmental Legacy Fund for Niagara West. Creating an endowment fund was a first for this group. The association also made a commitment to return to Niagara in a few years and again direct the funds raised to this new environmental fund.

With the other half of the proceeds, the foundation supported two projects. The volunteers with the Grimsby Conservation Club received a grant to create a new fish hatchery. We also supported the Children's Water Festival taking place in September 2007 at Ball's Falls. Thank you to the foresight of Eric and the members of the Ontario Tire Dealers Association for their gift to Niagara West.

# CELEBRATING

## our generous donors (cont.)

The smallest act  
of kindness is worth  
more than the  
grandest intention

— Oscar Wilde



### UPPER CANADA LODGE AUXILIARY

One type of fund growing in popularity is a charitable organization fund. This fund is created by and for a local charity and each year an unrestricted grant from the proceeds on its fund is given back to the charity. These types of grants are very beneficial as they can be used to support the organization's core operating costs, funding for which is often difficult to obtain. The foundation now has 11 charities that have established a fund to support their programs and services.

The Upper Canada Lodge Auxiliary supports Upper Canada Lodge, a home for seniors in Niagara-on-the-Lake that is owned and operated by the Regional Municipality of Niagara. Over the years, the Auxiliary which is run by volunteers, has provided funds to the lodge to purchase equipment and other resources through a variety of fundraising activities.

Last year, the Auxiliary received a significant bequest and faced the dilemma of whether to allocate it all to the lodge for immediate equipment needs or to create an endowment fund and allocate the earnings each year to

the lodge. The volunteers were also experiencing another worrying trend, specifically the strain on their resources to operate their on-going fundraising activities.

After much thoughtful discussion, the decision was made to allocate 100% of the bequest to create the Upper Canada Lodge Auxiliary – Constable Family Fund, named after the deceased's family. This proved to be the right decision because no sooner was the fund created than a gift in memory of a former resident of the lodge was added to the fund. The earnings could replace funds generated from other fundraising activities, thereby addressing the issue of strained resources. What a great solution for the auxiliary with multiple benefits!

# VOLUNTEERS

## are key to our success



Volunteers are the lifeblood of organizations like ours. They provide direction on the goals of the foundation, give support for our many initiatives across Niagara, provide their technical expertise and lend an extra pair of hands when needed.

A board of 17 men and women from across the region governs the foundation, the list of which can be found on page 22. Many have been with us since our early days. However, board members have a limit on their term of office and over the next few years we will be saying thank you to our founding directors who will be completing their term and welcoming our new members.

Pat Darte, Sean Jackson, Rob Neil and John Palumbo finished their terms in 2006. Each contributed to the work of the foundation in a different way. Pat was on the Steering Committee, signed our original Letters Patent, served as board secretary and helped to raise the profile of the foundation in Niagara-on-the-Lake. We were honoured at our launch in 2000 that Sean Jackson, CEO of Niagara Credit Union, which has since merged to become Meridian Credit Union, presented the credit union's \$100,000 gift, one of our first endowed gifts.

Ever enthusiastic Rob Neill provided technical assistance and strategic guidance and facilitated the first gift to the St. Catharines Community Fund, creating the Durward Jones Barkwell LLP Fund. John Palumbo linked us to both the Niagara Falls and Fort Erie communities finding opportunities for us to promote the foundation in a variety of ways.

While they may have left the board, they have all agreed to become members of our Ambassador's Circle. Made up of former members of our board, the Circle members agree to act as a resource, identify opportunities, open doors and, where possible, represent the Foundation at public events.

And the best part about being an ambassador is that members don't need to come to any more meetings! Joining John, Pat, Rob and Sean will be former board members Shirley Martin and Eugene Oatley.

Thank you to all our ambassador's for their work while on the board and for continuing to passionately support our work helping good people do great things in Niagara.

# ENDOWMENT FUNDS

## continue to grow

The foundation's endowment grew to \$5.1 million in 2006, a 28% increase over last year. The Foundation has a different face to each of our donors. We are finding that their gifts support a particular cause or fund or is given in honour or memory of an individual. Our role is to work with donors to insure that their charitable intent is achieved through their gift. Thank you to those who chose to leave their legacy to the community through the Niagara Community Foundation.

There are many ways to make a gift to the foundation including cash, bequests, insurance policies, securities or property.

However, with increasing demands for support, it is important to take the time to determine how to make "the best gift", a gift that provides maximum benefit to the community that is within one's capacity to give.

In order to determine how to make "the best gift" consider these factors:

- Financial circumstances (i.e. financial resources and obligations)
- Personal circumstances
- Philanthropic objectives, such as:
  - Interest in a particular field of interest (i.e. arts, education, children and youth, seniors, the environment);
  - Provision of immediate or ongoing support;
  - Assurance of wise investment of your gift (regarding both investments and grants).

We strongly advise that you speak with your lawyer, accountant or estate planner to determine the best way to make a gift that maximizes your tax and estate goals. We also suggest that you speak to your family should you decide to leave a bequest.

The foundation provides a variety of endowment fund options for donors to consider. Funds can be created during your lifetime or through your estate. Donations to create named funds can be gifted over a ten-year period.

As you imagine the possibilities for leaving your legacy, read through the options available to our donors. The foundation staff would be pleased to meet with you to help explore how best to fulfill your charitable intentions.

### NIAGARA FUND

A donation to the Niagara Fund gives the foundation the greatest flexibility. The earnings on this fund enable our board of directors to respond to current community needs through the provision of grants to charities throughout Niagara. Donors interested in supporting future community needs are able to make a contribution of any size to the Niagara Fund. Donors can establish a named fund within our Niagara Fund with a \$5,000 gift.

- Alice Downie-Bacon Com. Fund
- \*Andrea & Marv Kriluck Fund
- Branscombe Family Fund
- Casino Niagara Cares Fund
- Crawford, Smith & Swallow Fund
- Elvi Vicary Fund
- George & Doris Shepherd Family Fund
- \*Ida & Bob Gale Sr. Community Fund
- John and Jan Potts Fund
- Jack and Nora Walker Fund
- Niagara Credit Union Fund
- Waters & Meredith Fund

\*Funds with an \* were opened in 2006

# ENDOWMENT FUNDS

## continue to grow (cont.)

Community service is helping people, but also gaining an understanding about each other and a sense of human compassion.

— Cara Clure

### DONOR DESIGNATED FUND

This type of fund gives donors the opportunity to specify, at the time the fund is established, which particular charities they would like to support in perpetuity. If unexpectedly an organization ceases to exist, we can redirect the funds to a similar cause. The minimum donation to open a designated fund is \$10,000 per beneficiary.

- Alice Downie-Bacon Education Fund
- Anonymous Donor Fund
- Audrey Shimizu Memorial Fund
- \*Big Brothers Big Sisters Endowment Fund
- Church of the Transfiguration Education Fund
- Joan E. Marlow Memorial Fund
- Joan Marlow YWCA Endowment Fund
- \*John-Micheal Martin Memorial Fund
- Luigi & Amalia Setacci Fund
- Mayholme Foundation Fund
- Morabito Family Fund
- \*NCF Operational Endowment Fund
- \*Schizophrenia Research Fund
- Stephen Souter Memorial Fund
- \*Young Children Priority First - Kiwanis Fund

### DONOR ADVISED FUND

This fund enables donors to have ongoing participation in the selection of charities that will benefit from their gift. Donors may choose this type of fund instead of creating a family trust or private foundation. The minimum donation to open a donor advised fund is \$25,000.

- Donald & Barbara Fraser Fund
- Grape & Wine Industry Education Research Fund
- \*Marchand Kruczynski Family Fund
- Mark Graham Memorial Fund
- Morgan Funeral Home Community Fund
- Niagara Engineering Week Scholarship Fund
- Niagara Road Supervisors Assoc. Fund
- Partridge Gilliam Family Fund
- Stewart Family Endowment Fund
- Sullivan Mahoney Endowment Fund

\*Funds with an \* were opened in 2006



# ENDOWMENT FUNDS

## continue to grow (cont.)

He who wishes to  
secure the good  
of others has  
already secured  
his own.  
—Confucius



### FIELD OF INTEREST FUNDS

These funds work much like our Niagara Fund, except that donors identify an area of interest they would like to target with their support.

The minimum donation to open a field of interest fund is \$25,000. However, once established, other donors with similar interests are able to make a contribution of any size to these funds.

- Anna Angelone Endowment Fund (supports projects for homeless youth)
- \*Arts & Heritage Community Development Fund for the Old Town of Niagara on the Lake and the Village of Queenston
  - \*Valentina McLeod Fund
- Niagara Children's Chorus Fund (for youth choral projects)
- Ontario Endowment For Children and Youth in Recreation
- Sunday in the Parks (supports projects for the advancement of women and girls)
- Environmental Legacy Fund
  - Enbridge Awaire Fund
  - Environment Endowment Fund
  - Fengate Realty Group Env. Fund
  - Harry Deline Fund
  - McMullan Family Fund

- Nelson Aggregate Environmental Fund
- Niagara CAER Group Fund
- R.V. Anderson Assoc. Fund
- Roll Surface Technologies Inc. Fund
- RWDI Air Inc. Fund
- Samuel L. Rudolph Memorial Fund
- Urban & Environmental Mgmt Fund
- W. S. Tyler Environment Fund
- Walker Industries Earth 1st Fund
- Walter & Sons Excavating Environment Fund

### CHARITABLE ENDOWMENT FUNDS

These funds are created and administered by the foundation on behalf of registered charities. This allows the organization freedom from investment responsibility and gives donors the confidence of knowing that a permanent foundation is in place to professionally administer the charity's endowment. Once established, the charity can encourage its donors to contribute to its endowment fund. A donation of \$10,000 opens this fund.

- Fort Erie Conservation Club Fund
- Friends of Fort Erie's Creeks Fund
- \*Land Care Niagara Fund

\*Funds with an \* were opened in 2006



# ENDOWMENT FUNDS

## continue to grow (cont.)

One can pay back the  
loan of gold, but one  
dies forever in debt to  
those who are kind.

— Malayan Proverb

- Niagara Falls Big Brothers Big Sisters Scholarship Fund
- Niagara Falls Humane Society Shelter Enhancement Fund
- Niagara Survivor Services Fund (CARSA)
- Niagara on the Lake Library - Michael Dietsch Family Fund
- \*Upper Canada Lodge Aux.- Constable Family Fund

### LOCAL COMMUNITY FUNDS OR AFFILIATES

These funds support the work of charities operating within a particular Niagara municipality and operate much like our Niagara Fund identified earlier. The minimum donation to open this type of fund is \$25,000 and once opened, named funds can be created with gifts of \$5,000.

### Niagara Falls Community Fund

- Embassy Suites Hotel Fallsview Fund
- Hay Family Fund
- Hilton Niagara Falls Fallsview Fund
- Niagara Falls Marriott Hotels Fund

### Niagara West Community Fund

- Mathew Zimmerman Memorial Fund
- \*Environmental Legacy Fund for Niagara West

### St. Catharines Community Fund

- Caplan Family Anniversary Legacy Fund
- Durward Jones Barkwell & Company LLP Fund
- Investing in St. Catharines Youth Fund
- Whyte Family Endowment Fund

### Welland Community Fund

- Raymond & June Harper Fund

\*Funds with an \* were opened in 2006



# summarized FINANCIAL INFORMATION



For Years Ended December 31, 2006 and 2005

## BALANCE SHEET

	2006	2005
<b>Assets</b>		
Cash	523,971	145,908
Temporary investments	197,625	337,919
Accounts receivable	8,129	13,363
Prepaid expenses	12,826	15,773
Investments	4,630,772	3,364,030
Fixed assets	4,557	3,760
<b>TOTAL ASSETS</b>	<b>5,377,880</b>	<b>3,880,753</b>
<b>Liabilities and Fund Balances</b>		
<b>Liabilities</b>		
Accounts payable and accrued liabilities	26,106	17,384
Grants Payable	132,013	91,110
Deferred revenue	50,419	39,278
<b>TOTAL LIABILITIES</b>	<b>208,538</b>	<b>147,772</b>
<b>Fund Balances</b>		
Operating fund	89,459	67,373
Endowment fund	5,079,883	3,665,608
<b>TOTAL FUND BALANCES</b>	<b>5,169,342</b>	<b>3,732,981</b>
<b>TOTAL LIABILITIES AND FUND BALANCES</b>	<b>5,377,880</b>	<b>3,880,753</b>

Every institution exists only in the mind. Each is a manifestation of a very old, very basic idea -- the idea of community. They can be no more or less than the sum of the beliefs of the people drawn to them; of their character, judgments, acts, and efforts.

— Dee Hock, founder of VISA

## Notes to the Financial Statements

**Organization** – Niagara Community Foundation was incorporated without share capital in April, 2000 as a non-profit corporation under the laws of Canada. The Foundation is a public foundation registered under the Income Tax Act (Canada) and, as such, is exempt from income taxes and able to issue donation receipts for income tax purposes. Niagara Community Foundation services the Niagara Peninsula by building permanently endowed charitable funds for the changing needs and opportunities in the community.

The summarized financial information presented here was extracted from the audited financial statements of the Niagara Community Foundation. The firm of Crawford, Smith and Swallow Chartered Accountants LLP performed the audit and issued an auditors' report on the financial statements. Complete audited financial statements, with accompanying notes, are available from the Foundation on the foundation's website.

## STATEMENT OF REVENUE, EXPENSES AND FUND BALANCES

<b>Revenue</b>	<b>Operating Fund</b>	<b>Endowment Fund</b>	<b>2006</b>	<b>2005</b>
Donations	41,397	1,405,207	1,446,604	1,200,861
Restricted donations		253,414	253,414	203,838
Investment income	51,656	293,072	344,728	330,885
Special events and sundry	64,513		64,513	51,404
Trillium grant	7,760		7,760	10,600
Other grants	9,392		9,392	6,018
<b>TOTAL REVENUE</b>	<b>174,718</b>	<b>1,951,693</b>	<b>2,126,411</b>	<b>1,803,606</b>
<b>Expenses</b>				
Advertising and promotion	11,374		11,374	8,491
Depreciation	1,362		1,362	1,172
Grants		484,462	484,462	296,504
Investment counsel fees		47,381	47,381	33,729
Office and administration	42,369	5,575	47,944	41,243
Salaries and benefits	91,754		91,754	83,595
Special events and projects	5,773		5,773	7,025
<b>TOTAL EXPENSES</b>	<b>152,632</b>	<b>537,418</b>	<b>690,050</b>	<b>471,759</b>
<b>Excess of Revenue over</b>				
<b>Expenses for the Year</b>	<b>22,086</b>	<b>1,414,275</b>	<b>1,436,361</b>	<b>1,331,847</b>
Fund Balance, Beginning of Year	67,373	3,665,608	3,732,981	2,401,134
<b>FUND BALANCE, END OF YEAR</b>	<b>89,459</b>	<b>5,079,883</b>	<b>5,169,342</b>	<b>3,732,981</b>

### Significant Accounting Policies

The financial statements have, in management's opinion, been properly prepared within reasonable limits of materiality and within the framework of the accounting policies summarized below:

**Fund Accounting** – The operating fund reports resources available for the foundation's general operating activities including fixed assets. The endowment fund reports resources that are required to be maintained by the foundation on a permanent basis.

**Investments** – Investments are recorded at year-end market values.

# 2006 Donors

Thank you to the following donors for their gifts to the foundation or to a fund created in honour or memory of a loved one. Every effort has been made to ensure accuracy in the list. However, if your name has been omitted, misspelled or incorrectly placed, please accept our apology and let us know.

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This year we received donations in memory or in honour of Betty Baum, Keith Bessey, Charles Boozan, Keith Bush, Aaron and Honey Caplan, The Birth of Ms. Ella Caplan, The Birth of Emma Caplan - Walsh, Jessica Caplan, Mary Caplan, Sam Caplan, Allan Ditor, Danny Gentilcore, Ruth Gold, Charles Graham, Ann Granek, Margherita Howe, Brian Hutchings, Edwin Klimek, Roy Lewis and Ralph Lindley, Donald Macdonald, John-Micheal Martin, Ella McDermott, The Victor Menechella Family, Marla Moscoe, Magdalena Papp, Tim Rigby, Tim Rigby Jr, Lloyd and Rita Salomone, Ruth Schiff, Art Smith, Stephen Souter, Jennifer Walker, Irene and Bill Williams, Aline Whittaker, Elizabeth "Betty" Wiley, Henry and Lois Ykema, Matt Zimmerman

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By including the Foundation in one's estate plan donors can make a real difference in our community's future. We would like to thank the following people who have named the Niagara Community Foundation in their will, donated a life insurance policy or will be donating the proceeds from their RRSPs: anonymous donor, Norm Bradshaw, Elizabeth Connor-Elliott, F. William Ford, Brad Hutchings, Anne Kemp, June Munro, George Shepherd, Marc & Deb Slade, Chuck & Judy Smith, Liz Palmieri and Jessie Thompson.

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Unselfish and noble actions are the most radiant pages in the biography of souls—

David Thomas

The contribution of time and talents of our volunteers, donors and staff is the 'intangible wealth' of the foundation.

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